



March 20, 2013

Dear Jim,

I would like to say a very special thank you for the world to hear. This may be an unusual endorsement letter but I feel one that needs to be given. This letter is thanking you for thinking of me as an extension of your business. It's not very often that I get the chance to send you referrals. However, this never deters you from looking for an opportunity to send someone to me. I feel we make a great team and always look forward to the chance to strengthen our relationship with your clients.

This is a small token of the appreciation for the outstanding way you conduct business and this amazing thing we call Power Core. You are the epitome of what I've learned referrals to be. You are constantly on the look out for ways to "send you some business" as you put it in your no nonsense tone. I've witnessed your passion for growing others business as well. You take on Power Core as seriously as you tackle your everyday business. Not only do you refer to your clients, you completely sell who I am before I ever make a phone call. That in itself is pretty top notch!

In closing, Mr. Jim Mckinney, you are alright with me and I appreciate you greatly!!! Thanks for being an example to all of us.

Sincerely,

Heather Gaston Agency Owner